

# The highlights of any **leasing** **contract.**





# Leasing. Simple. For all.

At ASG Leasing, we are committed to our mission, to make leasing simple, for all. This is why we have created a series of documents to shine a light on all the premises of operational leasing!

These documents were created after a thorough market research and have as an objective to make you understand what leasing is and how it works.

Once you grasp that - everything else is simple!





# So, what should I look for when I finalise a leasing contract?



## Initiation of Contract and Delivery of Vehicle

The initiation of a leasing contract has three main aspects:

The **finalisation** of the agreement, this document will draw your attention to the most important aspects of any leasing agreement.

The **deposit payment**, this is usually three months of rent – except in the cases of executive or specialised vehicles.

The **delivery of the vehicle** depends on whether the vehicle is readily available from the official dealership. If that is the case then the vehicle can be delivered within a few working days. If not, it usually takes three months for an order to arrive in Cyprus. In order for minimal disruption to your business, we will be able to provide you with a similar vehicle from our Europcar Cyprus fleet!



## Early Termination

No one can predict the future. This is why at ASC Leasing we take pride to the fact that we produce tailor-made contract for our clients, according to their needs and preferences.

Early termination to a leasing contract usually entails a penalty for the termination party. We will actively discuss the matter with our clients during the drafting of our contract in order to conclude on the best possible arrangement. We want to ensure a pleasant and confident experience with ASC Leasing.



## Insurance

The default insurance provided with our leasing contracts covers all third parties as well as all damages in excess of a specific amount that will be discussed and agreed upon the drafting of the agreement.

This amount is called “excess” and it varies from vehicle to vehicle. Indicatively for a saloon vehicle, the “excess” will amount to €650. This amount may be minimised as low as €50 with a small monthly surcharge.

Other more inclusive insurance packages are of course available upon request.



## Mileage

Mileage use is one of the most important aspects of any leasing agreement!

With ASG Leasing, a 25,000 KM per year is included in the leasing price.

If the mileage use of your vehicles is larger, then you have two options. Either to purchase an enhanced mileage package – our most common packages are those of 30,000 KMs and 35,000 KMs – at discounted rate. If you do not surpass the 25,000 KM limit then the extra cost will be refunded.

The second option is to pay for the extra mileage at a slightly higher price per KM at the end of the lease agreement!



## Service and Tyres

All of our vehicles are brand new and all of our leasing agreements are being calculated with the best quality service parameters taken into consideration.

All of the maintenance aspects of car-ownership will be taken care of us. The two most important ones?

**Service:** We will service the vehicle in accordance to the official factory requirement.

**Tyres:** We will be changing tyres every 35,000 KMs.

# Contact us

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